(6 pages) **Reg. No.:**

Code No.: 5272 Sub. Code: ZESE 12

M.A. (CBCS) DEGREE EXAMINATION, NOVEMBER 2021

First Semester

Economics

Elective - ENTREPRENEURIAL DEVELOPMENT

(For those who joined in July 2021 onwards)

Time: Three hours Maximum: 75 marks

PART A — $(10 \times 1 = 10 \text{ marks})$

Answer ALL questions.

Choose the correct answer:

- 1. The most important feature of an entrepreneurship is
 - (a) Organisation and management
 - (b) Opportunity seeking and risk bearing
 - (c) Innovation and risk bearing
 - (d) All the above

2.	The term 'entrepreneur' was applied to business initially given by				
	(a)	Cantillion			
	(b)	J.B. Say			
	(c)	Jan timbergen			
	(d)	None of these			
3.	Getting knowledge from other countries is a				
	(a)	Source of business idea			
	(b)	Copying			
	(c)	Not a source			
	(d)	Not applicable			
4.	The achievement motivation theory was developed by				
	(a)	Weber	b)	Mc cellend	
	(c)	Young	(d)	Schumpeter	
5.	The most common form of organization for a small business is				
	(a)	Partnerships			
	(b)	Corporations			
	(c)	Sole Proprietorships			
	(d)	Limited Companies			
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- 6. Promoters are specialized agencies and promotion is their whole time occupation is causes as
 - (a) Specialised Promoters
 - (b) Fabian Promoters
 - (c) Accidental promoters
 - (d) Professional promoters
- 7. Which of the following is the backbone of financial plan?
 - (a) Budgeting
 - (b) Capital
 - (c) Nature of the business
 - (d) All of the above
- 8. Term loan is provided for
 - (a) Purchase of raw materials
 - (b) Purchase of machinery and equipment
 - (c) Both (a) and (b)
 - (d) Neither (a) nor (b)
- 9. District industries centres for setting up of
 - (a) Ancillary industries
 - (b) Small scale industries
 - (c) Small scale and village industries
 - (d) Large scale industries

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- 10. The investment limit of small scale industries in production unit.
 - (a) Rs.1 crore
 - (b) Rs.50 lakhs
 - (c) Rs.25 lakhs
 - (d) Rs.10 lakhs

PART B —
$$(5 \times 5 = 25 \text{ marks})$$

Answer ALL questions, choosing either (a) or (b).

Each answer should not exceed 250 words.

11. (a) Examine the main functions of an entrepreneur.

Or

- (b) What are the difficulties faced by entrepreneurs?
- 12. (a) Mention the external factors of an entrepreneur.

Or

(b) Bring out the six stages to develop business idea.

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13. (a) Explain the internal and external constrains in project identification.

Or

- (b) Distinguish between project formulation and the preparation of a detailed project report.
- 14. (a) Illustrate the project appraisal format.

Or

- (b) Mention the factors determining of capital structure.
- 15. (a) Explain the role of commercial banks in entrepreneurial development.

Or

(b) State about district industries center.

PART C — $(5 \times 8 = 40 \text{ marks})$

Answer ALL questions, choosing either (a) or (b).

Each answer should not exceed 600 words.

16. (a) Elaborate the qualities of a successful entrepreneur.

Or

(b) Describe the measures taken by the Government of Tamil Nadu to promote women Entrepreneurship.

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17. (a) What are the motivational forces that cause for entrepreneurial growth in a developing country?

Or

- (b) Critically examine the David McClelland theory of entrepreneurship.
- 18. (a) Explain in detail the sequential stages of project formulation.

Or

- (b) Describe the general format of the feasibility projecting report.
- 19. (a) Discuss the significance of export finance for entrepreneurs.

Or

- (b) Illustrate the various methods are used by evaluate a project appraisal.
- 20. (a) Explain the organizational structure and functions of SIDCO.

Or

(b) Describe the functions of state financial corporations.

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